

SPEAKER AND COLUMNIST

Bill Stomp

VP, Partner and Senior Consultant

Bill leads the Consulting, Business Development and Partnership efforts at Digital Dispatcher and Digital Software Services. Mr. Stomp has led several sizable fuel delivery operations where due to his expertise in and focus on delivery operations and logistical efficiencies he successfully reduced annual operating expenses by over \$9 mil at one company and \$3 mil at another.

Bill Stomp is a USNA Annapolis graduate, a War Vet, led the data/information warfare efforts on an Admiral's staff and carrier battle group. He has owned and sold his own delivery business and now focuses all his energy toward advocating for a new and more optimum delivery and logistics operating method that significantly reduces logistics companies business costs providing them fuel for growth and improved customer service. Mr. Stomp is asked to speak at national and regional venue's as well as Ivy League schools including Villanova's MBA program regarding the new era of delivery and service automation and the data security challenges, opportunities and threats that this new era of technology affords.

Want Bill Stomp at Your Event? Get in Touch!

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Always Relevant, Never Boring

Bill Stomp is a master conversationalist, a professional who delivers dynamic talks, not scripted speeches – so he can inform and inspire fellow business owners and industry experts.

Bill gives you the facts, with his signature brand of simplicity and humor, enlivening his presentations with valuable advice and answers that elicit respect and applause.



TESTIMONIALS

"Bill has done a tremendous job taking a complex and broad topic like technology and translating it into ideas for propane marketers to take home with them and easily implement into their businesses. It helps a lot that Bill can use his experience in the propane industry to easily relate to his audience."

Derek Dalling, Executive Director, Michigan Propane Association

"Bill possesses excellent communication skills, is extremely personable and has a propane background. As a recent speaker at a PAPGA Meeting my members were captivated which lead to an engaging question and answer period."

Shelby L. Metzger, Executive Director PA Propane Gas Association

2016 SPEAKING ENGAGEMENTS

- **March 28th** NY PROPANE GAS ASSOCIATION SPRING CONFERENCE PRESENTER
- **April 8th** NPGA SOUTHEASTERN CONVENTION & INTERNATIONAL PROPANE EXPO
- **April 28th** OESP ASSOCIATION PRESENTER
- **June 21st** VILLANOVA EXEC. MBA CLASS – "TECHNOLOGY DISRUPTION IN DELIVERY INDUSTRY"
- **June 23rd** NY/NE/NJ PROPANE JOINT SUMMER CONVENTION
- **July 20th** MICHIGAN PROPANE ASSOCIATION MEETING
- **July** MID ATLANTIC FUEL DELIVERY TECHNOLOGY EXPO
- **Aug 10-11** NORTHEAST PROPANE SHOW
- **October 4th** ENERGI TECHNOLOGY FORUM / RISK MANAGEMENT SUMMIT
- **November 1st** CONNECTICUT FUEL DEALER ASSOCIATION MEETING ON "IMPROVE PROFITS VIA NEXT GEN TECHNOLOGY"



CONTRIBUTING COLUMNIST FOR TOP INDUSTRY MAGAZINES



Current Keynote Speaking Topics

- Technology Disruption in Fuel Delivery – *How to harness it for improved profits, safety and customer service.*
- Cybersecurity, Data security – *The new world of data insecurity and what do about it.*
- *The new wild west of sales growth via little known New Technology revolution with a focus on the Fuel Delivery and Service Technician heavy industries.*
- *The 7 key tools for propane and fuel delivery companies to grow in the next 3 years.*
- *Why and How your competition is using technology to take your customers... and what you can do about it.*
- *Smartphones vs Tablets for service tech and delivery driver automation – which is better and why.*
- *5 steps to choose smart devices for your fleet*

Learn the latest tools, tips and tricks to grow your business, reduce costs and much more.

The up side... over the last 15 years we and our clients have learned that when used properly and in the right process technology can make significant positive impact on a company's profits.

Most of us gain experience the hard way and often learn things the hard way...What would it be worth if you could skip that path and learn:

- Today's technology pitfalls that would save you tens of thousands of dollars and years of learning things the hard way?
- To find out how to grow your company twice as fast as was possible just a year ago?
- If you could significantly improve company safety while going completely paperless and eliminating hours of daily clerical work?

CONVENTION SPEAKER AT:



contact us today for your event

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